

# Cast & Blast

Wealthwood Rod & Gun Club  
Garrison Sports

- Not Exclusive
  - If other resorts call with interest in this program, we will discuss the option of adding at a board meeting.
  - This package deal will be for corporate sponsors only.
  
- Scheduling a Trip
  - It would be best for groups to book reservations with Garrison Sports first, then call WRGC to schedule range time explaining that they are doing the cast and blast package.
  
- Garrison Sport's Launch Trips
  - Launch trips typically are from Fishing opener to Labor Day
  - Trip Times 8am-12pm, 1pm-5pm, 6pm-10pm
  - Individual walk on rate is \$45.00 a person
  - Pontoon
    - 35 people max
    - Normal price for private charter \$1,000.00
  - Hull Boat
    - 20 people max
    - Normal price for private charter \$650.00
  
- Cast and Blast Package
  - Pontoon Boat Cast and blast package deal \$1,200.00
    - \$800 is paid at Garrison Sports
    - \$400 is paid at WRGC (set price per group)
  
  - Hull Boat Cast and Blast Package deal \$750.00
    - \$500 is paid at Garrison Sports
    - \$250 is paid at WRGC (set price per group)

Having a Fixed price (for up to 20 or 35 people) will make over the phone conversations with customers easier and less complicated. The customer will be able to quickly compare the costs and see the value in doing the Cast and Blast package. Also, it will avoid having to make calculations to give out a quote.

Advertising - The plan is to have both parties advertise on Facebook and have fliers up in each business. Another plan is to put out fliers at local bars as well.

This package deal will hopefully bring more customers through each of our doors!